

Shantilal Shah Engineering College, Bhavnagar

Training & Placement Cell

9 June, 2022

**Opportunity for 2021/2022 B. E./M.E. (IT) from SSEC, Bhavnagar at
Nevina Infotech Pvt Ltd**

Nevina Infotech Pvt Ltd is one of the biggest and most relied upon names in the enterprise application development industry. Our IT solutions help businesses from different industries in significantly enriching their brand experience and increasing their customer engagement. We are renowned for our expert level and high-tech custom web and mobile app development and digital marketing services. We have a completely process-driven and extremely focused approach for all our services. From understanding the client requirements to ensuring that our services meet them exactly, we work with a systematic process. Therefore, companies from completely different industries like Food & Beverage, Travel & Tourism, Manufacturing and Marketplace & e-commerce including Alibaba and Amazon trust us.

Website of company: <https://www.nevinainfotech.com/>

Position: Business Development Executive

Requirements for: Full time Job

Year of pass out students: 2021-2022 or Before

Qualifications:

- B. E. (IT)/ M.E. (IT)

Requirements & Job Details:

Job Description:

- Build relationships with prospective clients.
- Maintain consistent contact with existing clients.
- Manage sales pipeline.
- Analyze the market and establish competitive advantages.
- Track metrics to ensure targets are hit.

Skillset:

- Tech Savvy and passion for learning technology space.
- Excellent verbal & written communication skills including the ability to write quality professional emails.
- Ability to change oneself in a highly productive & fast-paced environment.
- Excellent people skills & coordination skills.

Number of Vacancies: 5

CTC: 1.44LPA – 3.0LPA (Possibility for more, based on skills and fit)

Experience: 0 to 1 Years

Job Location: Ahmedabad

Process of selection: 2 Technical rounds of Interview and after the selection in technical round of interview 1 HR Round of Interview

Registration Link: <https://forms.gle/9n8KaY4Z8bJUwWNN7>

Training & Placement Officer