

Shantilal Shah Engineering College, Bhavnagar

Training & Placement Cell

27.4.2022

Byjus Job Opportunity for Gujarat / BDA Sales - 2019/20/21/22 passouts

Name of Company: Byjus – Think and Learn Pvt. Ltd.

About the Company: Ed- Tech

Website of company: www.byjus.com

Position: Business Development Associate (BDA) - Sales

Qualifications: Any Graduate

Year of pass out students: 2019/20/21/22

Number of Vacancies: Depends on Req.

CTC: During Training 37,500/- INR after that 7LPA Fixed and 3LPA Variable

Experience: NIL

Job Location: Gujarat

Job Description : ATP is an **Applicant Training Program** where selected applicants will be a part of a 6 weeks training program and on successful completion of this training program, applicants will be given an opportunity to join as a Business Development Associate with BYJUs.

STRUCTURE OF the ATP:

The 6 weeks of ATP is divided into 2 phases, 2 weeks of Class Room Training (CRT) and 4 weeks of On the Job Training (OJT).

(A) PHASE 1: Classroom Training (CRT)

- 1st 2 weeks of the CRT Phase will be conducted in the training location where we will cover the theoretical aspect of BYJU'S sales process.

(B) PHASE 2: On-the-Job Training (OJT)

- The 2nd stage (OJT Phase) starts from the 3rd week of training for candidates who have successfully cleared the 1st phase.

- Candidates will be expected to generate revenue by implementing the theoretical knowledge acquired during the first phase into practice during the final 4 weeks of the OJT phase.

COMPANY'S EXPECTATION:

We are looking to hire candidates who are:-

Performance driven: Productive resources who can actively contribute to revenue generation.

Process driven: Process driven people who adhere to the guidelines set by the organization.

Process of selection: Online Interview

PERKS OF CLEARING ATP :

You will be given an opportunity to join as a Business Development Associate - Direct Sales after successfully completing the Applicant Training Program.

1. A true Byjuite defines his own limits in terms of his rewards and efforts. There is no bar on the amount of incentive you earn.
2. The position entails rapid growth and learning. A performing associate becomes eligible to get his 1st opportunity within 1.5-2 yrs to interview for the role of a manager.
3. BDT INCENTIVE: 10%* Incentives applicable on the generated revenue.

Registration Link: <https://r.ripplehire.com/s/YD5C>

Training & Placement Officer