

## **Company Profile:**



**STPL**, a 25 years plus leading manufacturer and exporter of Laser technology centred capital machines for Diamond Manufacturing, Industrial Laser and Medical Devices Industry.

**STPL is world's first company, who invented commercially available ROBOTS for the diamond industry.**

**The robots manufactured by STPL are the finest example of Artificial Intelligence.**

### **Life at STPL**

The people here at STPL don't just create products — they create the kind of wonder that's revolutionised entire industries. It's the exhilarating attitude and ideas of those people that inspires the innovation that runs through everything we do. Life at STPL is a lineage of high Ethos and Values enabling the synergy between professional culture and working as a family. Join STPL, and help us leave the world better than we found it.

### **For more details**

- URL: [www.STPL.com](http://www.STPL.com)
- Facebook: <https://m.facebook.com/STPLSurat>
- LinkedIn: <https://www.linkedin.com/company/stpl-surat/>

## **Vacancy Details:**

**Profile:** Sales Associate

**Qualification:** Any Engineering graduate with good communication skills

**Experience:** 0 to 2 years

**Salary:** Minimum 2.4 LPA (depends on skills and Experience)

**Location:** Bhavnagar, Gujarat

### **Responsibilities:**

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling and networking.
- Set up meetings with potential clients and listen to their wishes and concerns
- Create frequent reviews and reports with sales and financial data
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

**Link to Apply:** <https://tinyurl.com/STPLRecruitment>

**Contact Person:** Anjan Ribadiya (contact no: 9727722133)